

	Week Commencing	7 th September	14 th September	21 st September	28 th September	5 th October	12 th October	19 th October
Autumn 1	Topic	Entrepreneurs	Session 1	Session 2	Session 3	Session 4	Session 5	Session 6
	Extended Learning		Introduction to enterprise	Introduction to Stoke City football club	Review and support	Communicating objectives	Review	Customers and support
	Assessment	Enterprise delivered by SCFC	Enterprise delivered by SCFC	Enterprise delivered by SCFC	Enterprise delivered by SCFC	Enterprise delivered by SCFC	Enterprise delivered by SCFC	Enterprise delivered by SCFC

	Week Commencing	2 nd November	9 th November	16 th November	23 rd November	30 th November	7 th December	14 th December
Autumn 2	Topic	Create own business opportunity	Gap in market	4 - intro & product life cycle	4PS in detail	Introduction to methods of finance	Costs - fixed and variable	Balance sheet
	Extended Learning	Explore the opportunity to take their idea out of the classroom context	Present to other students	Ways to extend life cycle	Quiz	Uses of certain types of finance	Read case study	Calculate a balance sheet & uses of the same
	Assessment	Dragons Den style presentation						

	Week Commencing	4 th January	11 th January	18 th January	25 th January	1 st February	8 th February	
Spring 1	Topic	Balance sheets 2	Profit & loss A/C	Cash flow forecast	Break-even	Break-even as a means of analysing business	Santa's finance	
	Extended Learning	More complex balance sheet to calculate	Calculate 7 assist others	Further case studies	Complete graph		In depth calculations for Santa	
	Assessment							

	Week Commencing	22 nd February	29 th February	7 th March	14 th March	21 st March		
Spring 2	Topic	Stakeholders & importance	Aims / objectives & mission statements	Ownership 1 sole traders & partnerships	Ownership 2 PLC vs Ltd	Business activity & classification of business		
	Extended Learning	Explain conflicts of interest	Millionaire's style quiz	Private vs public quiz	Case study	Design chain of production		
	Assessment							

	Week Commencing	11 th April	18 th April	25 th April	2 nd May	9 th May	16 th May	23 rd May
Summer 1	Topic	Business failure	Business ethics	Risk & reward	Communication	Power & importance of customers	Customer expectations	Int & ext
	Extended Learning				int & ext			customer service
	Assessment	Create newspaper article		Case study	Leaflet	Group discussion	Role play & cust trump cards	

		6 th June	13 th June	20 th June	27 th June	4 th July	11 th July	18 th July
Summer 2	Week Commencing							
	Topic	Employment law	Contract of employment	Data protection act	Organisation structures	Size & scale	Recruitment & selection	Training
	Extended Learning							
	Assessment							